



# **HEADLINE EARNINGS PER SHARE UP 18%**

FINAL DIVIDEND PER SHARE

**UP 18%** 

# **AUDITED GROUP RESULTS AN**

for the year ended 30 September 2009

| CONDENSED GROUP INCOME STATEME             | NT   |           |           |        |
|--|------|-----------|-----------|--------|
|  |      | 2009      | 2008      |        |
|  |      | Audited   | Audited   | Change |
|  | Note | R'000     | R'000     | %      |
| Revenue                                    |      | 3 301 288 | 3 002 476 | 10     |
| Operating profit before abnormal items     |      | 410 866   | 317 284   | 29     |
| Abnormal items                             | 1    | 19 329    | 11 725    | 65     |
| Operating profit                           |      | 430 195   | 329 009   | 31     |
| Dividends received and accrued             |      | 18 731    | 19 103    | (2)    |
| Net interest received                      |      | 7 230     | 10 311    | (30)   |
| Profit before taxation                     |      | 456 156   | 358 423   | 27     |
| Taxation                                   |      | 148 223   | 104 153   | 42     |
| Profit after taxation                      |      | 307 933   | 254 270   | 21     |
| Attributable to:                           |      |           |           |        |
| Shareholders of Oceana Group Limited       |      | 292 199   | 246 073   | 19     |
| Outside shareholders in subsidiaries       |      | 15 734    | 8 197     | 92     |
|  |      | 307 933   | 254 270   | 21     |
| Weighted average number of shares on       |      |           |           |        |
| which earnings per share are based (000's) | 2    | 99 041    | 98 721    |        |
| Adjusted weighted average number of shares | _    |           |           |        |
| on which diluted earnings per share are    |      | 101 950   | 100 144   |        |
| based (000's)                              |      | 101700    | 100 111   |        |
| Earnings per share (cents)                 |      |           |           |        |
| Basic                                      |      | 295.0     | 249.3     | 18     |
| Diluted                                    |      | 286.6     | 245.7     | 17     |
| Dividends per share (cents)                |      | 184.0     | 156.0     | 18     |
| Headline earnings per share (cents)        |      |           |           |        |
| Basic                                      |      | 279.4     | 237.7     | 18     |
| Diluted                                    |      | 271.5     | 234.3     | 16     |

|  | CONDENSED | <b>GROUP</b> | <b>BALANCE</b> | SHEET |
|--|-----------|--------------|----------------|-------|
|--|-----------|--------------|----------------|-------|

Total borrowings: Total equity (%)

|   | 2009      | 2008      |
|---|-----------|-----------|
|   | Audited   | Audited   |
|   | R'000     | R'000     |
| Assets  |           |           |
| Non-current assets  | 534 276   | 516 084   |
| Property, plant and equipment                                   | 352 170   | 334 147   |
| Goodwill  | 18 774    | 23 544    |
| Trademarks  | 17 343    | 21 749    |
| Deferred taxation   | 5 878     | 5 386     |
| Investments and loans   | 140 111   | 131 258   |
| Current assets  | 1 188 010 | 1 039 398 |
| Inventories   | 589 814   | 344 458   |
| Accounts receivable   | 408 793   | 424 405   |
| Cash and cash equivalents                                       | 189 403   | 270 535   |
| Total assets  | 1 722 286 | 1 555 482 |
|   |           |           |
| Equity and liabilities  |           |           |
| Equity  | 1 125 696 | 999 558   |
| Share capital and premium                                       | 16 536    | 2 370     |
| Foreign currency translation reserve                            | (2 518)   | 22 376    |
| Capital redemption reserve                                      | 130       | 130       |
| Cash flow hedging reserve                                       | (7 856)   |           |
| Share-based payment reserve                                     | 32 015    | 24 616    |
| Distributable reserve   | 1 053 395 | 920 434   |
| Interest of own shareholders                                    | 1 091 702 | 969 926   |
| Interest of outside shareholders                                | 33 994    | 29 632    |
| Non-current liabilities   | 76 291    | 59 690    |
| Liability for share-based payments                              | 26 462    | 14 957    |
| Deferred taxation   | 49 829    | 44 733    |
| Current liabilities   | 520 299   | 496 234   |
| Accounts payable and provisions                                 | 499 866   | 443 832   |
| Bank overdrafts   | 20 433    | 52 402    |
| Total equity and liabilities                                    | 1 722 286 | 1 555 482 |
| Number of shares in issue net of treasury shares (000's)        | 99 269    | 98 371    |
| Net asset value per ordinary share (cents)                      | 1 100     | 986       |
| Total liabilities excluding deferred taxation: Total equity (%) | 49        | 51        |
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|  | 2009      | 2008      |
|--|-----------|-----------|
|  | Audited   | Audited   |
|  | R'000     | R'000     |
| Cash flows from operating activities                   |           |           |
| Operating profit before abnormal items                 | 410 866   | 317 284   |
| Adjustment for non-cash items and other                | 89 659    | 83 045    |
| Cash operating profit before working capital changes   | 500 525   | 400 329   |
| Working capital changes                                | (206 875) | (79 496   |
| Cash generated from operations                         | 293 650   | 320 833   |
| Interest and dividends received                        | 16 509    | 20 998    |
| Interest paid  | (5 600)   | (6 464)   |
| Taxation paid  | (138 822) | (84 623)  |
| Dividends paid   | (170 984) | (123 640  |
| Cash (outflow)/inflow from operating activities        | (5 247)   | 127 104   |
| Cash outflow from investing activities                 | (62 429)  | (87 526   |
| Capital expenditure                                    | (91 138)  | (127 511) |
| Proceeds on disposal of property, plant and equipment  | 10 275    | 2 478     |
| Net movement on loans and advances                     | 14 221    | 3 470     |
| Proceeds on disposal of investments                    |           | 451       |
| Cash-related abnormal items                            | 4 213     | 4 546     |
| Net disposal and acquisition of business               |           | 21 312    |
| Proceeds on disposal of fishing rights                 |           | 7 728     |
| Cash inflow/(outflow) from financing activities        | 15 670    | (41 583   |
| Proceeds from issue of share capital                   | 14 472    | 10 817    |
| Short-term borrowings raised/(repaid)                  | 1 198     | (98       |
| Acquisition of treasury shares by subsidiary           |           | (52 302   |
| Net decrease in cash and cash equivalents              | (52 006)  | (2 005    |
| Cash and cash equivalents at the beginning of the year | 218 133   | 218 369   |
| Effect of exchange rate changes                        | 2 843     | 1 769     |
| Cash and cash equivalents at the end of the year       | 168 970   | 218 133   |

### Oceana Group Limited

Incorporated in the Republic of South Africa • Registration number: 1939/001730/06

Directors: MA Brey (chairman), RA Williams (vice-chairman), FP Kuttel\* (chief executive officer), PG de Beyer, ABA Conrad\*, M Fleming, PB Matlare, RG Nicol\*, S Pather, NV Simamane, TJ Tapela (\*Executive) Registered office: 16th Floor Metropolitan Centre, 7 Coen Steytler Avenue, Cape Town, 8001

Transfer secretaries: Computershare Investor Services (Pty) Limited, 70 Marshall Street, Johannesburg, 2001 (PO Box 61051, Marshalltown, 2107)

Sponsor: South Africa - The Standard Bank of South Africa Limited • Namibia - Old Mutual Investment

Company secretary: M Allie JSE share code: OCE • NSX share code: OCG • ISIN number: ZAE000025284

| <b>D DIVIDEND DECLA</b>  | RATT(              | N                  |  |  |
|--|--------------------|--------------------|--|--|
| — DIVIDEND DECEM   | WAIT-              |                    |  |  |
|  |                    |                    |  |  |
|  |                    |                    |  |  |
| CONTRACTOR COOLIN CECUEVITAL DEPORT  |                    |                    |  |  |
| CONDENSED GROUP SEGMENTAL REPORT   | 2009               | 2008               |  |  |
|  | Audited            | Audited            |  |  |
|  | R'000              | R'000              |  |  |
| Revenue  |                    |                    |  |  |
| Inshore fishing  | 2 142 497          | 1 879 711          |  |  |
| Midwater and deep-sea fishing Commercial cold storage                        | 948 267<br>210 524 | 934 384<br>188 381 |  |  |
| Total  | 3 301 288          | 3 002 476          |  |  |
|  |                    |                    |  |  |
| Operating profit before abnormal items                                       |                    |                    |  |  |
| Inshore fishing  | 165 451            | 164 345            |  |  |
| Midwater and deep-sea fishing<br>Commercial cold storage                     | 177 681<br>67 734  | 94 267<br>58 672   |  |  |
| Total  | 410 866            | 317 284            |  |  |
| · ·  |                    |                    |  |  |
| Total assets   |                    |                    |  |  |
| Inshore fishing  | 926 830            | 697 947            |  |  |
| Midwater and deep-sea fishing  | 286 029            | 283 247            |  |  |
| Commercial cold storage Financing  | 174 035<br>329 514 | 165 557<br>403 345 |  |  |
| rinancing  | 1 716 408          | 1 550 096          |  |  |
| Deferred taxation  | 5 878              | 5 386              |  |  |
| Total  | 1 722 286          | 1 555 482          |  |  |
|  |                    |                    |  |  |
| Total liabilities  | 254 470            | 227 222            |  |  |
| Inshore fishing Midwater and deep-sea fishing                                | 351 170<br>128 385 | 324 220<br>102 703 |  |  |
| Commercial cold storage  | 44 437             | 34 247             |  |  |
| Financing  | 22 769             | 50 021             |  |  |
| -  | 546 761            | 511 191            |  |  |
| Deferred taxation  | 49 829             | 44 733             |  |  |
| Total  | 596 590            | 555 924            |  |  |
|  |                    |                    |  |  |
| CONDENSED GROUP STATEMENT OF CHANGES IN EQUITY                               |                    |                    |  |  |
|  | 2009               | 2008               |  |  |
|  | Audited<br>R'000   | Audited<br>R'000   |  |  |
| Balance at the beginning of the year   | 999 558            | 905 522            |  |  |
| Shares issued  | 12 979             | 9 588              |  |  |
| Increase in treasury shares held by subsidiary                               |                    | (52 302)           |  |  |
| Decrease in treasury shares held by share trusts                             | 1 187              | 1 282              |  |  |
| Movement on foreign currency translation reserve                             | (24 894)           | (2 974)            |  |  |
| Movement on cash flow hedging reserve<br>Recognition of share-based payments | (7 856)<br>7 466   | 7 865              |  |  |
| Profit after taxation  | 307 933            | 254 270            |  |  |
| Profit/(loss) on sale of treasury shares                                     | 307                | (53)               |  |  |
| Dividends declared   | (170 984)          | (123 640)          |  |  |
| Balance at the end of the year   | 1 125 696          | 999 558            |  |  |
| Comprising   |                    |                    |  |  |
| Comprising: Share capital and premium  | 16 536             | 2 370              |  |  |
| Foreign currency translation reserve   | (2 518)            | 22 376             |  |  |
|  |                    | 40-                |  |  |

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|---|---|---|---|---|--|

4. Dividends

Estimated dividend declared after reporting date

Actual dividend declared after reporting date

5. Supplementary information

Operating lease charges

Capital expenditure

Replacement

Contracted

Not contracted

Expansion

Net foreign exchange loss/(profit)

Budgeted capital commitments

Cost of sales

Depreciation

Dividend on shares issued prior to last day to trade

Capital redemption reserve

Cash flow hedging reserve

Distributable reserve

Share-based payment reserve

Outside shareholders' interest

| NOT | TES  |                |                |
|-----|--|----------------|----------------|
|     |  | 2009           | 2008           |
|     |  | Audited        | Audited        |
|     |  | R'000          | R'000          |
| 1.  | Abnormal items   |                |                |
|     | Net surplus on disposal of property  | 8 474          | 1 684          |
|     | Reversal of provision for loans in Namibian whitefish business   | 7 422          | 5 395          |
|     | Profit on disposal of investment   | 1 413          | 243            |
|     | Reversal of provision for irrecoverable loans  | 600            | 505            |
|     | Insurance proceeds   | 2 799          |                |
|     | Impairment charge on vessels and equipment   | (713)          |                |
|     | Utilisation of pension fund surplus  | (666)          |                |
|     | Impairment loss on Western Australia lobster fishing rights  | . ,            | (1 476)        |
|     | Profit on disposal of Western Australia lobster fishing rights   |                | 4 565          |
|     | Profit on change of interest in business   |                | 809            |
|     | Abnormal profit before taxation  | 19 329         | 11 725         |
|     | Taxation   | (2 312)        | (319)          |
|     | Abnormal profit after taxation   | 17 017         | 11 406         |
|     |  | Number         | of charos      |
|     |  | ′000           | 7000           |
| 2.  | Elimination of treasury shares   | - 000          | 000            |
|     | Weighted average number of shares in issue   | 118 386        | 117 610        |
|     | Less: treasury shares held by share trusts   | (14 251)       | (14 375)       |
|     | Less: treasury shares held by subsidiary company   | (5 094)        | (4 514)        |
|     | Weighted average number of shares on which earnings  | (5 65 .)       | (1321)         |
|     | per share and headline earnings per share are based  | 99 041         | 98 721         |
|     | per share and negatine currings per share are sused  |                |                |
|     |  | 2009           | 2008           |
|     |  | Audited        | Audited        |
|     |  | R'000          | R'000          |
| 3.  | Determination of headline earnings   |                |                |
|     | Profit after taxation attributable to own shareholders   | 292 199        | 246 073        |
|     | Adjusted for:  | (0.05/)        | (4.50.1)       |
|     | Net surplus on disposal of property, plant and equipment   | (9 954)        | (1 684)        |
|     | Reversal of provision for loans in Namibian whitefish business   | (7 422)        | (5 395)        |
|     | Profit on disposal of investment   | (1 413)<br>713 | (243)          |
|     | Impairment charge on vessels and equipment   | /13            | 1 476          |
|     | Impairment loss on Western Australia lobster fishing rights Profit on disposal of Western Australia lobster fishing rights |                | (4 598)        |
|     | Profit on change of interest in business   |                | ` ′            |
|     | Reversal of provision for irrecoverable loans  |                | (809)<br>(505) |
|     | Total tax effects of adjustments   | 2 641          | 321            |
|     | Headline earnings for the year   | 276 764        | 234 636        |
|     | neadine carrings for the year  | 270 704        | 234 030        |
|     |  |                |                |



#### Financial results

Revenue for the year ended 30 September 2009 increased by 10% over the previous year and operating profit before abnormal items improved by 29%. The canned fish and horse mackerel businesses showed exceptional improvement over the prior year whilst some of the other business units were negatively affected by the global downturn and the strong Rand in the second half of the year.

Earnings per share and headline earnings per share for the year ended 30 September 2009 increased by 18%.

A final dividend of 153 cents per share has been declared which, together with the interim dividend of 31 cents, brings the total dividend for the year to 184 cents per share, an increase of 18% on the 2008 total dividend of 156 cents

#### Review of operations

Inshore fishing

130

(7 856)

32 015

33 994

1 053 395

1 125 696

151 881

2 231 648

72 035

24 239

4 900

91 138

19 618

71 520

105 264

9 449

95 815

130

24 616

920 434

29 632

999 558

The 2009 total allowable catch (TAC) for pilchard is 90 000 tons (2008: 90 776 tons). The size and quality of fish landed was good, resulting in improved canning yields. Canned fish production at the St Helena Bay cannery was accordingly above the prior year level. The Namibian pilchard TAC was the same as in 2008 at 15 000 tons, but production at the Etosha Fishing cannery was lower due to a re-alignment of quotaholders which provide quota to the company. Sales of canned pilchards on the local market increased in volume terms although insufficient product was available to fully meet demand. Additional supplies were imported from several international suppliers to help meet market demand and maintain Lucky Star's market leadership position. This in turn gave rise to significantly increased working capital requirements.

Volumes and margins declined at Glenryck Foods in the United Kingdom as a consequence of depressed economic conditions.

Overall, profitability from canned fish was above that of the previous year.

The 2009 'A' season anchovy TAC was 449 437 tons and the 'B' season 120 000 tons (2008: 'A' season 397 500 tons; 'B' season 120 000 tons). Catches have not been good and at 30 September, the close of the anchovy 'A' season, Oceana had landed 42% of the quota available to it, slightly ahead of the industry total. Similar to the previous year the 'B' season quota is unlikely to be landed by 31 December. Fishmeal production volumes were lower than last year, however, higher selling prices on the local and export markets resulted in improved profitability.

The TAC for west coast lobster was reduced to 2 340 tons (2008: 2 571 tons). Quota available to Oceana for the season to 30 September 2009 amounted to 348 tons (2008: 373 tons) which was landed in full after catch rates improved later in the season. Export prices were lower in foreign currency terms and with the effect of the stronger Rand exchange rate during the second half of the financial year resulted in lower turnover. Lobster profits were lower for the full year.

A protracted strike by fishermen in the squid industry caused squid catches to be lower than those of last year. The low volumes and significantly lower Euro selling prices resulted in a loss being recorded.

Sales volumes in the French fry business were lower than the prior year, with the economic downturn having affected all major clients. Profits and margins were negatively impacted by high raw potato prices.

### Midwater and deep-sea fishing

The South African and Namibian horse mackerel TACs were unchanged at 31 500 tons and 230 000 tons respectively. Catches were very good, with excellent catch rates per trip and an improved mix of larger fish. Volumes in Namibia were significantly up on last year as a result of the introduction of a third midwater trawler in August last year. The higher turnover from own vessels was offset by a large decline in the trading of fish purchased from foreign fleets operating in Mauritania and the Pacific, resulting in overall turnover increasing by 8%. Operating profit, however, was significantly better due to the improved fishing performance, higher prices and improved margins.

Despite a good hake fishing performance operating profits from this sector, in which Oceana has a minor interest, declined, as a result of weak markets.

### Cold storage

Occupancy levels were generally lower as a result of a decline in customers' import volumes, with the exception of the stores at Walvis Bay and Duncan Dock, Cape Town, which experienced higher utilisation. Handling activity levels of frozen product were slightly below those of the prior year. The sterilised fruit handling facility at Maydon Wharf showed improved results. Overall, operating profit showed a satisfactory improvement.

### Prospects

The group is well placed to take advantage of an improvement in global economic conditions. Fishing conditions in the southern African region remain reasonably stable and the group has opportunities for further organic growth.

On behalf of the board.

FP Kuttel MA Brev Chief executive officer 12 November 2009

## Dividend declaration

Notice is hereby given that a final dividend No. 132 of 153 cents per share, in respect of the year ended 30 September 2009, was declared on Thursday 12 November 2009. Relevant dates are as follows:

| Last day to trade cum dividend | Thursday, 31 December 2009 |
|--------------------------------|----------------------------|
| Commence trading ex dividend   | Monday, 4 January 2010     |
| Record date                    | Friday, 8 January 2010     |
| Dividend payable               | Monday, 11 January 2010    |

Share certificates may not be dematerialised or re-materialised between Monday 4 January 2010 and Friday 8 January 2010, both dates inclusive.

By order of the board

127 883

128 490

2 131 946

67 255

18 876

(15 769)

127 511

89 384

38 127

125 778

27 769

98 009

607

Company secretary 12 November 2009 Cape Town

### www.oceana.co.za

This report has been prepared in compliance with International Financial Reporting Standards (IFRS) applicable to Interim Financial Reporting (IAS 34) and in accordance with the principles applied in the most recently published Annual Financial Statements.

The financial information has been audited by our auditors, Deloitte & Touche, whose unmodified audit opinion is available for inspection